

IMPORTANT! Pricing Information Enclosed

RSI Building Products LLC
PO Box 65133
Shreveport, LA 71106

January 14, 2019

To: All Babcock-Davis Distributors

RE: Babcock-Davis Price Increase

Thank you for your ongoing partnership and business. Increased labor and freight cost, coupled with material price volatility have continued to increase our cost of doing business. As a result, Babcock-Davis is announcing a 6% price increase effective February 18, 2019.

The following product lines are subject to the price increase:

Smoke Vents:	6%
Roof Hatches:	6%
Ladder Safety Posts	6%
Roof Hatch Safety Railings	6%

We will honor all existing project specific quotes for orders released for fabrication prior to the expiration date and/or ship within 45 days of the expiration date.

Please contact your Babcock-Davis representative for any assistance or with any questions you may have regarding this announcement. Babcock-Davis values your business and we look forward to a strong 2019.

Sincerely,



Ryan Hallesy
Director of Sales