



December 1, 2018

NEW DECRA PRICE SHEET

Dear Valued Customer:

We are pleased to present you with the attached price sheet with an effective date of January 1, 2019, with the exception of our DECRA Panel Vent which will be effective immediately.

We have to increase our panel vents due to a dramatic price increase from our supplier. We hope to have some alternative solutions in place in the near future, but for now we must pass the increase on to you.

Truckload pricing remains unchanged, but we are increasing our distributor 'Blue' price sheet "Job Lot" pricing. Additionally, we are also changing our policy when we coordinate freight on your behalf. This is being done so that we can avoid a freight surcharge and to drive efficiency within our warehouse operations.

We have enclosed our new price list for your review which goes into effect on January 1, 2019. Any job lot order, regardless of entry date, that ships prior to December 31, 2018 will receive current pricing with the exception of the panel vents. Any job lot order that ships after January 1, 2019, regardless of order entry date, will be invoiced with the new pricing.

We wish to thank you for your valued account and trust that you are looking forward to a prosperous 2019!

Sincerely,

DECRA Marketing